

Cencora Global Procurement (CGP) Manufacturer FAQs

Updated April 12, 2024

NEW! Technical Update (October 2023)

How to Prepare – EDI testing

Who: Cencora EDI technical team will reach out to partner technical teams to coordinate testing

What’s tested: Non-Production testing will simulate orders to test all applicable EDI changes

Time Commitment: Estimated commitment to complete testing is ~4 hours

When: Cencora EDI technical team is available to begin testing at partners convenience

EDI Testing Key Changes:

Change Summary	Impacted Transactions
<ul style="list-style-type: none"> Manufacturers will receive EDI data using CGP EDI GS ID via new CGP B2B Gateway. Manufacturers will be expected to send return transactions to CGP B2B Gateway using CGP GS ID. Manufacturers will need to change the connection URL/ID used to connect from their EDI system to the Cencora EDI system as well as change to the newly identified GS ID. 	All EDI transactions excluding 852 / 867 transmissions.
<ul style="list-style-type: none"> All purchase orders will be in the form of Dropship Purchase Orders CGP will be the ordering/Bill-To entity; US Cencora Distribution Centers will be the "ship-to" location receiving physical product. 	EDI 850/855/856/810
<ul style="list-style-type: none"> Customer GLNs (Global Location Number) will be populated in EDI850 in the REF field. 	EDI 850
<ul style="list-style-type: none"> Manufacturers would start receiving new EDI 820 Remittance Advice from CGP. 	EDI 820
<ul style="list-style-type: none"> Manufacturers will send EDI 856 with Dropship orders (Advance Shipment Notice). 	EDI 856

DSCSA Testing Key Changes:

Manufacturer will send DSCSA EPCIS using CGP as the “sold-to” entity and associated GLN.

How to Prepare - Payment Processing

Who: CGP A/P team will coordinate testing with partners A/R team

What’s tested: Partner to confirm current banking info; CGP to create test payment “Penny Test”

Time Commitment: Estimated commitment to complete testing is ~ 4 hours

When: Testing can be done in parallel with EDI testing

Key Payment Processing Changes:

Payment Entity: Manufacturers are currently paid via JPMorgan US CTX whereas CGP to pay via JPMorgan Ireland IAT.

Remittance Detail: Manufacturers currently receive remittance detail via US CTX whereas CGP will provide an EDI 820 remittance detail to reconcile IAT payments.

Timing of Remittance Detail: Manufacturers will receive the EDI 820 remittance detail report one day prior to receipt of the IAT payment.

Cencora announced the establishment of Cencora Global Procurement (CGP) a subsidiary of Cencora located in Cork, Ireland that will function as our new global procurement center of excellence (COE) and drive operational efficiencies through aligned processes, contracting, and procedures. This new Center of Excellence will allow us to optimize our international business structure through knowledge sharing and leveraging the existing skill sets, resources and operations within AB and AH, as we become united under the Cencora name.

Which entity will take possession of product?

We have created CGP, which is the licensed entity that will purchase the products. However, Cencora Global Procurement will not take physical possession of any product. Instead, CGP will purchase products from you with a drop-ship delivery to the existing Cencora affiliate licensed or registered to handle your products, which will continue to take physical possession of the finished product. Cencora Global Procurement will sell to the existing Cencora affiliate(s) authorized to distribute your products in accordance with the sourcing contracts.

Are distribution service fees passed through to the pharmacies and providers you serve?

No. We will not be changing our internal practices with respect to distribution or bona fide fees for service. We do not pass distribution fees or service fees to the pharmacies and providers who purchase and receive product(s) from an Cencora company.

I notice you're using the Cencora name for this new global procurement COE, why is that?

We announced in January of this year that we are bringing AmerisourceBergen and Alliance Healthcare together under a shared brand and new company name, Cencora. We will begin operating as Cencora effective August 30, 2023. Only the parent name of the company, AmerisourceBergen Corporation, is expected to change at that time.

Who will be my point of contact?

CGP will be the contracting party for all new contracts, the great news is that CGP has arranged to continue with your Cencora points of contact to provide support services on all new contracts. This support services arrangement will allow CGP to offer the ability to continue to involve your current Cencora points of contact and the physical transport or delivery of your product(s) will continue unchanged under a drop-shipment model.

Are there any new contacts for CGP to be aware of?

Yes. Our new global procurement center of excellence, where our sourcing and contract management expertise is consolidated, will be led by Richard Philpott, VP and Managing Director of CGP.

How does this affect interactions with WBAD? Is Cencora's relationship and the contracting process changing with WBAD?

There will be no change to Cencora's interactions with WBAD. There is also no change with the way you interact with WBAD contractually or operationally.

Will my current agreement with ABDC continue or will this change require a new agreement with CGP?

In early June, we will begin distributing the new agreement templates featuring CGP to our manufacturers, as we begin the process of launching that entity. All new partnership agreements will be with CGP.

Your current agreement with ABDC will not be renewed or be tied into the start of your new agreement with CGP, with a future "go-live" date dependent upon business and IT readiness. Your current agreement with ABDC and your new agreement with CGP may overlap around the "go live" period.

What can I expect to initiate this new agreement process?

You should have received notice about the new agreement under Cencora Global Procurement (CGP) with your 2024 master distribution services agreement and coinciding addenda from Richard Philpott, VP and Managing Director of CGP.

We ask that you review and kindly respond within two weeks of receiving your 2024 agreements, to allow us the appropriate amount of time to conduct business readiness testing. Your SwissCo agreement will be sent to follow within a few days.

If you have any questions or have not received your notice, please contact your category manager as they will be your main point of contact for the duration of this agreement process.

When will I start receiving orders from CGP?

Manufacturers can expect to start receiving orders from CGP throughout the course of CY2024.

Will we need to use a new ordering platform for CGP?

Yes. The launch of CGP will require an update to your current EDI processes. Our IT teams will provide a list of impacted EDI items including but not limited to; EDI Header/New GSID, testing requirements and timelines.

When will CGP begin business readiness testing?

This is to be determined. Our IT teams will provide your category manager with a list of impacted EDI items including but not limited to; EDI Header/New GSID, testing requirements which will determine timelines.

Will we continue to utilize a purchase order process with CGP?

Yes. Manufacturers will receive a drop ship order from CGP, an outbound 850, which will be a different format from the regular PO 850 that is currently utilized today. Within the drop ship order, the “bill-to” will be CGP and the “ship-to” will be the ABDC location for which the physical product will be delivered.

Will our payments continue through ABDC?

No, upon completion of the launch of CGP, all financial transactions will be between CGP and manufacturer; and no longer ABDC.

This will require proactive testing with Cencora. Manufacturers can expect a penny test in PROD (E2E from CGP to manufacturer’s back account) to ensure the manufacturer’s bank can receive funds from CGP, any remittance advice can be reconciled to actual payments/cash, and the manufacturer can use the remittance details to apply cash to manufacturer open invoices with CGP.

Will the process for our payments change?

Yes. There will be a new process for providing the remittance advice details inbound to your ERP. This will be shared by your category manager closer to the transition date. CGP will require all manufacturer payments via IACH transfer or SWIFT.

Will CGP comply with the new DSCSA requirements in the U.S.?

Yes, CGP intends to be fully compliant with all DSCSA requirements.

Does our launch of Cencora Global Procurement affect our ongoing work with Cencora relating to DSCSA?

Yes. While the current connection established for EPCIS data exchange will remain the same, new CGP GLN/SGLN information will replace the current Cencora information in the Header Receiver, Master Data vocabulary, PO Line and Destination Owning Party. There will be no change to the Destination Location. Your point of contact for DSCSA and EPCIS data exchange will remain the same. [Here are our most current up to date DSCSA FAQs.](#)